National Association of Medicaid Directors
Boot Camp

Staffing, Delegating, and Leading During Difficult Times

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NJ Medicaid Environment

• Nearly 500 employees – Located in Mercerville & 6 Regional Medical Assistance Customer Centers

• Work with many contractors and service providers
  – 4 Health Plans, Fiscal Agent, Enrollment and Transportation Brokers, Eligibility Determination Agencies, Auditors

• Annual State and Federal expenditures of over $11 billion

• Governor Chris Christie took office January 2010
NJ Insurance

NJ Medicaid/FamilyCare – 1.28M / 14.6% (Dec 2011)

Uninsured - 1.27M / 14.5%

Covered by other Insurance - 6.25M / 70.9%

NJ Medicaid Environment

NJ Medicaid - ARRA Impact by State Fiscal Year

Enhanced ARRA

NJ Division of Medical Assistance & Health Services
Medicaid Leadership Institute

• Leadership = Vision * Tasks * Relationships
  – Vision: How will things be different?
  – A good vision directs, inspires, and informs

• Relationships: Bag of currency, everything is an exchange
How We Got Here

1965 - Social Security Act created Title XIX Medicaid program

1982 - NJ's voluntary Managed Care program began

1995 - Mandatory Managed Care enrollment for AFDC/TANF and AFDC-related eligibility categories

1997 - Balanced Budget Act of 1997 created Title XXI and the CHIP program

1998 - Children's CHIP program started (KidCare)

2000 - Began mandatory enrollment of ABD population (phased-in through 2009)

2001 - Parent's CHIP program started (FamilyCare)

July 2011 - Carve-in of services into Managed Care (Rx for ABDs, personal care, med day care, home health, rehab therapies)

July 2011 - Mandatory Managed Care enrollment for dual eligible ABD population

Sep 2011 - NJ's Comprehensive Waiver submitted to CMS

NJ Division of Medical Assistance & Health Services
NJ’s Comprehensive Waiver

• Applying Lessons from MLI
  – Vision, Strategy and Relationships
    • Our 5-year Roadmap
      – Will provide Medicaid and CHIP predictability
      – Administrative simplification
      – Delivery system reform

• Key Features
  – Managed Long Term Services and Supports (January 2013)
  – Manage & Integrate behavioral health care (July 2013)
  – Pilot programs for people with intellectual / developmental disabilities
Other NJ Initiatives

• Accountable Care Organizations
• Health Homes
• IT Projects
  — New eligibility system: Consolidated Assistance Support System (CASS)
  — New Medicaid Management Information System
  — Data Integrity Unit
    • Key Performance Indicators
    • Outcome measurement
    • Dashboards
Going Forward

- Become a high-performing Medicaid program
- 50/50 community vs. institutional spend
- Physical and behavioral health care integration

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