

The Robert Wood Johnson Foundation
Resources for Recovery

Moving From Knowledge to Practice

Phoenix, Arizona
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Florida Team Panelists

- John Bryant – Dept. Of Children & Families (DCF): Substance Abuse Office
- Darcy Abbott – Agency for Health Care Administration: Medicaid
- Mark Engelhardt – University of South Florida: Florida Mental Health Institute
- John Daigle – Florida Alcohol and Drug Abuse Association: Provider Representative

Alcohol & Drug Abuse Strategy

- Purpose/Goal – To increase Access and Capacity for Persons in Need of Substance Abuse (SA) Services
- Area of Focus
 - All Ages: SA and Co-occurring Disorders
 - Expand Medicaid Services
 - Improve Utilization of Medicaid and Community-Based Services

Effective Strategies

- Maximize Medicaid Utilization
- Expand the Number of Medicaid SA Providers & Recipients Served
- Implement a Pilot Area Through a Network of Substance Abuse Providers
- Provide Statewide Training
- Establish New Medicaid Service Codes
- Local Certified Medicaid Match

Florida Stakeholders Involved

- DCF Substance Abuse Program Office
- Agency for Health Care Administration – Medicaid Services
- Florida Alcohol & Drug Abuse Association (FADAA) – Statewide Trade Association
- University of South Florida – Florida Mental Health Institute (FMHI)

Florida Stakeholders

- Central Florida Behavioral Health Network (CFBHN) – Nine County Area
- Florida Association of Counties
- DCF Suncoast Region, Substance Abuse & Mental Health Program Office (Tampa)
- FADAA RWJ Advisory Board – Provider Coordination

Stakeholder Participation

- Common Goals – Cohesive Group
- Collaboration & Commitment
- History of Working Together
- Engaged the Florida Association of Counties
- Legislative Support for New Services
- Provider Network & Statewide Interest

Other Stakeholder Variables

- DCF Suncoast Region SAMH Program Office Contracting Process Through a Single Managing Entity – Future Statewide Expansion
- County Interest in using Certified Local Match with Existing Resources
- Florida's Future Capitated Medicaid Managed Care Plans and Rates

Stakeholder Barriers

- Reluctance by Some Providers to Bill Medicaid
- Uncertainty About the Impact of Managed Care
- Florida's History of Low Medicaid Rates
- Delays in Getting New Providers Enrolled in Medicaid
- Complexity and Timetable to Establish New Medicaid Services & Certified Match Procedures
- Sweat Equity Before Earnings

Opportunities

- Increase Access & Capacity for Care with Expanded Medicaid Benefit Package
- Increase Utilization of Medicaid
- Expand Collaboration with Counties
- Local Certified Medicaid Match
- Decreased Residential Treatment Waiting List (DCF Suncoast Region)

Substance Abuse Earnings Analysis

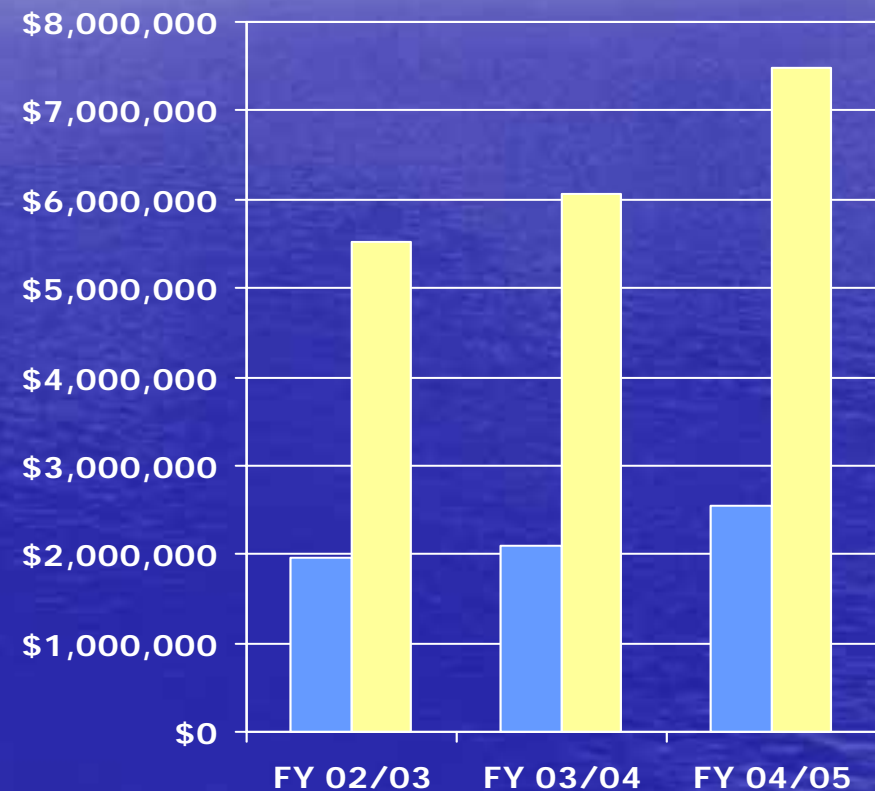
	FY 02/03 Earnings	FY 03/04 Earnings	% Change 02/03- 03/04
Pilot Area Suncoast Region	\$1,956,652	\$2,103,434	7.50%
Statewide; Includes Region	\$5,522,024	\$6,064,187	9.82%

Substance Abuse Earnings Analysis

	FY 03/04 Earnings	FY 04/05 Earnings	% Change 03/04- 04/05
Pilot Area Suncoast Region	\$2,103,434	\$2,541,433	20.82% Goal= 10%
Statewide; Includes Region	\$6,064,187	\$7,490,130	23.51% Goal= 5%

Florida SA Medicaid Increases

- RWJ Resources Grant – January 2004
- FADAA, DCF, AHCA, CFBHN, USF-FMHI Partnership
- Medicaid Handbook Revisions – Fall 2004
- Train-The-Trainer: On-site TA: Spring 2005
- Need for Continuity 2006



Pilot=Blue;Statewide=Yellow

Factors Impacting Earnings

- RWJ Grant as a Catalyst
- Support by AHCA Medicaid
- Medicaid Maximization Message to Providers by FADAA & DCF SA Office
- Changes in the Medicaid Handbook
- USF-FMHI Curriculum with Earnings Data by District & by Provider
- On-site Training & Technical Assistance

Earnings Analysis 05/06

- First Three Months July – Sept. 2005
- Slight Increase in Methadone Earnings
- Slight Decrease in Non-methadone
- 90 Days to Pay Claims
- On-site Training & TA ended in June 2005
- RWJF Grant-No Cost extension
- USF-FMHI Data Analysis Continues

Legislative Action - Results

- 2005 Florida Legislature Authorized Senate Bill (SB) 2600
 - Certified Local Medicaid Match Program
 - New Substance Abuse Treatment Services:
 - Community Detoxification
 - Intervention
 - Community Support

2005 Legislature: SB 2600

- "The agency (AHCA) is authorized to amend the Medicaid State Plan to include the following specialized substance abuse services: community based outpatient detoxification services, community-based substance abuse intervention services and comprehensive community support services for substance abuse."

Senate Bill 2600

- The agency (AHCA) is authorized to work with DCF and Florida county governments to develop a local match program to fund these Medicaid specialized substance abuse services using local county tax funding.

Senate Bill 2600

- The public revenue funds required to match Medicaid funds for these specialized substance abuse services are limited to those funds that are local tax revenues and are made available to the state for this purpose.

Senate Bill 2600

- As required by Medicaid Policy. Participating counties shall make these services available to any qualified Florida Medicaid recipient regardless of county of residence. Payment for these services is contingent upon the local matching funds being provided by participating counties.

Who and What Is Eligible?

- Any County Can Participate
- What Funding is Eligible to Match Federal Funds (FFP)
- Public Funds – Examples:
 - County Tax Revenue
 - Health Trust Funds
 - Homeless Trust (Miami-Broward Co.)
 - Children's Tax Districts - Trusts

Definitions for New Services

- Definitions Must Meet Medicaid Criteria for Medical Necessity
- Cannot Duplicate Current Covered Services in the Medicaid Behavioral Health Handbook
- Services Must be Accessible to Medicaid Recipients
- Costs Must be Comparable to Other Services
- Approved by The Centers for Medicare and Medicaid (CMS)

Barriers - Challenges

- Adding New Medicaid Codes – Outpatient Detox, Intervention, Community Support
- Increasing Medicaid Rates
- Compressed Time Frames
- Governor & Legislative Directive for Implementation of Statewide Medicaid Reform
- Growth in Statewide Medicaid Budget – Cost Containment

Barriers/Challenges

- Cost Containment May be a Disincentive for Providers
- Residential Treatment (IMD) is Not a Florida Medicaid Reimbursable Service
- Linkage Between Medicaid Physicians, HMO's, and SA Providers

Sustainable Products/Processes

- Updated Medicaid Behavioral Health Handbook with Clear Language Regarding SA Service Definitions
- Train-The-Trainer Medicaid Curriculum
- AHCA-USF/FMHI Data Center Contract for Earnings Analysis
- New Medicaid Codes, Definitions, Rates
- Authorizing Legislative Language

Sustainable Products/Processes

- Collaboration in Policy Development
- FADAA's Website Includes a Wide-Range of Resources Developed During the Course of this RWJ Grant
- FADAA's Commitment to Advocacy
- New Certified Match Funds are not included in Medicaid Capitated Managed Care Contracts

Impact on Providers & Networks

- Value of Working Through a Substance Abuse Network in the Suncoast Region
- Ongoing Efforts to Increase Medicaid Utilization by Providers
- Alignment of SA Networks to Ensure Eventual Viability and Inclusion in Future Managed Care Arrangements
- Incentives to Reach Out to New Medicaid Recipients in Need of Treatment
- Use of Best Practice Models
- In-state Consultation: Medicaid Expertise
- Access to AHCA Data Earnings; USF-FMHI

Impact on Providers & Networks

- Incentives to Serve Persons with Co-occurring Substance Abuse & Mental Health Disorders
- Utilizing Managing Networks, Such as Central Florida Behavioral Health* to Coordinate & Stimulate Provider to Provider Technical Assistance
- Expansion of Provider Base

Lessons Learned

- Outside Consultation from TAC & Ohio on Certified Match Was Useful
- Research on Other States Medicaid Codes, Definitions, and Contemporary Rates
- Timetable Pressures
- Importance of Ongoing Training with Earnings Analysis
- Training Curriculum with Medicaid Rules, Restrictions, and Strategies

Lessons Learned

- State Trade Association (FADAA) Can Act as an Intermediary Between State (AHCA & DCF) Goals & Local Providers
- Local Leadership Provides the State With Practical Service Design & Innovations
- County Dollars Can be Redirected to Expand Local Services
- Future Commitment on the Part of All RWJF Resources for Recovery Stakeholders

Next Steps

- Certified Local Match Implementation
- Identification of County Contributions
- Need for Ongoing Florida-Based Medicaid Provider Training and Technical Assistance