

## Appendix C: Sample Work Plan

| Task   | Application Period |         |         |         |         |         | Preparation Period |         |         | Post-Launch Period |          |          |
|--|--------------------|---------|---------|---------|---------|---------|--------------------|---------|---------|--------------------|----------|----------|
|  | Month 1            | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7            | Month 8 | Month 9 | Month 10           | Month 11 | Month 12 |
| Conduct Baseline Readiness Review            |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Identify Community Resources                 |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Obtain Legal Resources                       |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Short-Term IT Strategy               |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Short-Term Data Strategy             |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Seek Out Potential Funders / Revenue Streams |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop By-laws                              |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Board Membership                     |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Internal Analytics Database          |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Engage Stakeholders                          |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Board Committees and Subcommittees   |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Collaborate with Stakeholders                |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Contract with Data Providers                 |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Care Team Model                      |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Quality Strategy                     |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Business Plan                        |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Gainsharing Plan                     |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Apply for NJ Nonprofit status                |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Apply for Federal 501c3 Nonprofit Status     |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Hire Management Team                         |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Construct and Submit Application             |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop Long-Term Data Strategy              |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Hire Care Team members                       |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Develop IT Infrastructure and Solutions      |                    |         |         |         |         |         |                    |         |         |                    |          |          |
| Put Care Teams in the Field                  |                    |         |         |         |         |         |                    |         |         |                    |          |          |

| Key                          |  |                        |  |
|------------------------------|--|------------------------|--|
| Readiness Review/Application |  | Data/IT                |  |
| Governance/Leadership        |  | Clinical Interventions |  |
| Stakeholder Engagement       |  | Business Plan/Finance  |  |

### For More Information

This template is part of *The New Jersey Medicaid Accountable Care Organization Business Planning Toolkit*, which was produced by the Center for Health Care Strategies through support from The Nicholson Foundation. To download the complete toolkit, visit [www.chcs.org](http://www.chcs.org).