



Medicare Advantage Policy Basics:

What Medicaid Officials Need to Know About Medicare Advantage Payment Policy and Rate Setting

For state officials actively working with Dual Eligible Special Needs Plans (D-SNPs) to advance integration, or those newly examining ways to enhance D-SNP contracts, it is essential to understand how the federal Medicare Advantage program works. This training video, ***What Medicaid Officials Need to Know About Medicare Advantage Payment Policy and Rate Setting***, was developed to help Medicaid and partner agency staff understand how Medicare Advantage plans are paid, including some of the unique aspects of Medicare Advantage payment policy applicable to D-SNPs. This training video also highlights key drivers of Medicare Advantage payment rates and competitive considerations that may impact plan revenue and benefit design.

Through this training, viewers will become more familiar with:

1. The major drivers and key features of Medicare Advantage payment rates
2. The unique aspects of Medicare Advantage payment policy applicable to D-SNPs
3. How some drivers of payment rates result in differences in D-SNP offerings and financial performance
4. The opportunity states have to partner with D-SNPs to achieve financial, care delivery, and policy goals

Why This Matters to States

States advancing integrated care can:

- ✓ Partner with D-SNPs to better understand how state policies, federal Medicare Advantage payment policy, and Medicaid financing are all interconnected for D-SNPs.
- ✓ Explore how D-SNPs are using available revenue and plan design flexibility to offer supplemental benefits that may be more valuable and/or more extensive than those offered by other Medicare Advantage plans.
- ✓ Consider opportunities to utilize D-SNPs to achieve the state's financial, care delivery, and policy goals.

ABOUT THE MEDICARE ADVANTAGE POLICY BASICS SERIES

This overview and companion video is part of a series, ***Medicare Advantage Policy Basics***, produced by the **Center for Health Care Strategies** through the ***Medicare Academy***, an initiative made possible by **Arnold Ventures**, **The Commonwealth Fund**, and **The SCAN Foundation**.

Visit www.chcs.org/medicare-medicaid-capacity to view additional videos on the following topics:

- Medicare Advantage Contracting and Bid Development
- Medicare Advantage Supplemental Benefits
- Medicare Advantage Star Rating System