

# **Massachusetts Health Quality** Partners' Experience with **Public Reporting** Barbra G. Rabson **MHQP Executive Director July 25, 2007 CHCS RQI Meeting**

# MHQP's Track Record for Measurement and Public Reporting

- Hospital Level
  - First in the nation statewide hospital survey of patient experiences with public release (1998)
- Physician Organization and Medical Group Level
  - Aggregate performance reports of physician organization and physician group clinical performance using HEDIS measures with public release for 150 medical groups (2005-2007)
- Practice Site Level
  - First in the nation statewide survey of patient experiences with their primary care physician office with public release for over 400 practice sites (2006)



### **MHQP's Brand Promise**

### Health care information you can trust

 MHQP provides reliable information to help physicians improve the quality of care they provide their patients and help consumers take an active role in making informed decisions about their health care.



# The Headlines from March 9, 2006



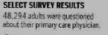
THURSDAY, MARCH 9, 2006

#### Patients weigh in on Mass. doctors

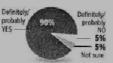
High ratings given on care

By Liz Kowalczyk

Massachusetts residents think their doctors are good communicators, who listen carvefully and give clear instructions, according to the first statewide survey on patients' experiences with their care. But patients do not rate their interactions with physicians and their staffs as highly in other areas, including seeing them



Q. Would you recommend your doctor to your family and friends?



IN THE PAST 12 MONTHS ...

Q. Did your doctor ever ask you if your health makes it hard to do the things you need to do each day?



Q. Did your doctor's office remind you to get preventive care (for example, flu shot, cancer screening, mammogram, eye exam)? 'Doctors have gotten the message that consumers have higher expectations. Publishing this data is a pretty gutsy move.' JAMES CONWAY, Institute for Healtheare Improvement



### The Headlines from February 10, 2006



### Bay State doctors rated among best

Web list shows areas where care excels — and lags

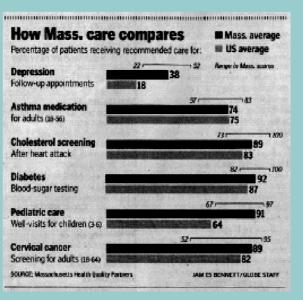
#### By Liz Kowalczyk

The quality of medical care provided by Massachusetts doctors exceeds the national average in most categories. But data being made public today show signifout variation, particularly in how well physicians care for taringers and patients with depresation.

The Massachusetts Health Quality Partners, a coalition that includes dectors, hospitals, and posting on its website performance ratings for 150 Massachusetts physician groups — though not individual doctors — that provide care to hundreds of thousands of patients. The information is available at www.mbqp.org.

#### Doctors at disadvantage without computers. C1.

Health Quality Partners hopes consumers will use the information to help choose a primary care doctor, particularly if prospective patients have a specific medical condition addressed by the meastrees. The organization also hopes that the realize release of the infor-



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## The Headlines from June 25, 2007

The world of the on-field Tornadoes MC Page DI





#### Doctors highly ranked

#### Study evaluates medical groups

By Bob Kievra fullasay soarti il siase The ranking: Do 12 Berraria (1996)
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FROM PAGE ONE

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#### State doctors rank high in survey of medical groups

Health care providers canking Where's the Web arts? Converse titlep and

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What are the site ratings?  $\sum_{i=1}^{n}$  The add gauge to j to j and detailed for the Massachuseth match

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# Impact of Public Release

- Motivates hospitals and physicians to improve care and systems for competitive and reputational reasons
- Few consumers yet use the information
  - Not "evaluable"
  - Hard work processing information and determining meaningful differences
  - Not customized



# MHQP's Efforts to Engage Consumers

- Run focus groups with consumers to understand how to present concepts of what we are measuring
- Design website to be accessible (health literacy, attractive, guiding icons, minimize "clicks" to data)
- Provide context for why information is important
- Release useful information along with performance data (patient guide to the hospital, your role and your doctor's role in keeping healthy, how to pick a doctor)
- Work closely with media around coverage



Upstream Work: Develop Clear Communications Strategy

- Need a clear message about what MHQP is and the reason we are doing this
- Identify target audience consumers who take an active role in their decision making
- Use stories to tell why this is important

### RWJF strategic communications training catapulted MHQP to a position to be able to do this!



# Consumer Perspectives: Focus Group Feedback On...

- Labeling measure composites
- Providing item level detail
- Describing how care is delivered in MA and where the MHQP data fits
- Creating trust for the user
  - Transparency about project funding, methods
  - Endorsement from the physician/health care community--AMA, MMS or State Health Department



# Consumer Perspectives: Focus Group Feedback On...

# Using quality information

- Picking a new doctor
- Evaluating a current doctor
- Recommending a doctor for family and friends
- Seeing how the doctors in their area were performing overall

# • Useful information to support use of the performance data

- Useful tools to help pick a doctor
- Information about the doctor and the practice
- Links to other websites



# Consumer Perspectives: Focus Group Feedback On...

- Talking about quality with doctors
  - Skeptical
  - Worried

"Wouldn't have any effect or worse, might be negative"

### Benefits of the information

- Information = Empowerment
  - "Having options and the ability to make a choice when finding a doctor"
  - "Taking charge of my health because now I can make decisions based on information that I didn't have before"
- Improving the quality of care
  - "I would hope they [doctors] would use this as feedback to improve their practices"



# Information Included on MHQP's Website

- About MHQP
- What is quality healthcare? How can quality healthcare data help patients and their family members?
- What the measures mean and why they are important
- Ways your doctor can help and ways you can help improve the quality of their healthcare
- How to choose a doctor
- Q&A, disclaimer, technical appendix
- Letters of Support





QUALITY INSIGHTS: PATIENT EXPERIENCES IN PRIMARY CARE

#### Begin By Selecting Massachusetts Doctors' Offices...

By distance from a particular zip code:



Find doctors' offices within	
5 miles 💌 of zip code:	Go

Office type:  $\bigcirc$  Adult Medicine  $\bigcirc$  Pediatrics  $\bigcirc$  Both

#### By name of a medical group:



### Enter medical group name:

Office type	O Adult Medicine	Dedistrics	O Both

#### By name of a doctors' office:



### Enter doctors' office name:

Office type:  $\,\, \bigcirc \,\, {\rm Adult} \,\, {\rm Medicine} \,\,\, \odot \,\, {\rm Pediatrics} \,\,\, \bigcirc \,\, {\rm Both} \,\,$ 

#### By name of a doctor:

Enter doctor's last name:

Go

Go

Go



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#### QUALITY INSIGHTS: PATIENT EXPERIENCES IN PRIMARY CARE

#### **Doctors' Office Summary: Care From Personal Doctors**

click on the measure name to learn more information about the measure click on the stars to learn about how patients answered each survey question



Doctors' Office

How Well Doctors Communicate with Patients

How Well Doctors Coordinate Care

How Well Doctors Know Their Patients

How Well Doctors Give Preventive Care and Advice

#### **Doctors' Office Summary:** Care And Service From Others In The Doctor's Office

click on the measure name to learn more information about the measure click on the stars to learn about how patients answered each survey question



Doctors' Office

Getting Timely Appointments, Seeing your Care, and own Doctor Information

Gettina Quality Care from Other

Quality Care from Staff in Doctors and the Doctor's Nurses in the Office Office

Getting

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QUALITY INSIGHTS: PATIENT EXPERIENCES IN PRIMARY CARE

#### Doctors' Office Summary: Care From Personal Doctors

click on the measure name to learn more information about the measure click on the stars to learn about how patients answered each survey question

Doctors' Office	How Well Doctors Communicate with Patients	How Well Doctors Coordinate Care	How Well Doctors Know Their Patients	How Well Doctors Give Preventive Care and Advice
Acton Medical Associates (Pediatrics) Go to Medical Group's Website	☆☆☆☆	N/D	<b>☆☆</b> ☆☆	<b>☆☆☆</b> ☆
Harvard Vanguard Medical Associates, Concord Hillside (Pediatrics)	쓝숡쓝숚	* * * * *	☆☆☆☆	<b>☆☆☆</b> ☆
Go to Medical Group's Website				

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Select Category: Care from Personal Doctors



#### Care From Personal Doctors: How Well Doctors Know Their Patients

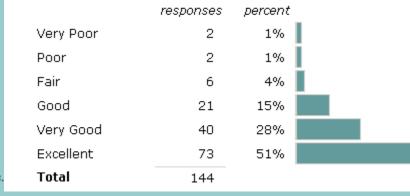


🔲 Go To Medical Group's Website

In the last 12 months, how often did your child's doctor seem to know all the important information about your child's medical history?

	responses	percent	
Never	1	1%	
Almost Never	2	1%	
Sometimes	5	4%	
Usually	9	6%	
Almost Always	31	22%	
Always	94	66%	
Total	142		

How would you rate your child's doctor's knowledge about your child as a person (special abilities, concerns, fears)?



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Clinical Measure	Rate	Rating
Depression		
Short-term Medication	72.0%	☆☆☆☆
Long-term Medication	57.3%	☆☆☆☆
Follow-up Appointments	40.2%	☆☆☆☆
Asthma Care		
Medications for Children (Ages 5 to 17)	79.1%	***
Medications for Adults (Ages 18 to 56)	79.9%	<b>☆☆☆</b> ☆
Heart Disease and Cholesterol Management		
Cholesterol Screening Test after a Heart Attack or Heart Surgery		N/D
Diabetes Care for Adults		
HbA1c Test	92.7%	☆☆☆☆
Cholesterol (LDL-C) Screening Test	93.4%	<b>☆☆</b> ☆☆
Pediatric Care		
Well-Visits for Children Ages 0 to 15 Months	61.7%	****
Well-Visits for Children Ages 3 to 6	94.5%	☆☆☆☆
Well-Visits for Adolescents Ages 11 to 18	82.0%	***
Vomen's Health		
reast Cancer Screening (Ages 50 to 69)	81.7%	<b>☆☆☆</b>
Cervical Cancer Screening (Ages 18 to 64)	89.6%	<b>☆☆☆</b> ;
Chlamydia Screening (Ages 16 to 20)	52.7%	***



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### For more information about MHQP...

# Barbra G. Rabson Executive Director rabson@mhqp.org 617- 402- 5015

### Website: www.mhqp.org



# Medicaid Consumers & Informed Decision-Making

Jessica Greene PhD



Department of Planning, Public Policy & Management

The University of Oregon

Increase in Consumer Health Care Decision-Making

Medicaid agencies are embracing "consumer directed" approaches to encourage cost effective decision-making

By the end of 2007:

- 38 agencies plan to provide disease management
- 24 agencies plan to provide consumers quality data on health plans
- 9 agencies plan to reward healthy behaviors
- 5 agencies plan to offer Health Opportunity Accounts

Greene, CHCS Issue Brief July 2007

Challenges To Involving Medicaid Consumers In Decision-Making

- Difficulty in getting consumers to pay attention to written materials
- Consumers (and parents) have comparatively low literacy & numeracy levels
- Programs are often complex

# Reasons Consumers Often Do Not Pay Attention to Medicaid Materials

- Consumers tend to view Medicaid as problem-free (as long as they do not lose coverage)
  - "You get a stack of mail and you know it's Medicaid. As long as the card is active and when I go to the doctor they don't say "no, this is not active", I'm fine. I don't want to read much more."
  - "Every day you'd say, I'm gonna get to that and it gets to you first."
- Recipients are easily overwhelmed by comprehensive mailings
  - "Not the whole book. Because if they send the whole book I'm not going to read a book. I hated reading books in school let alone reading...[about Medicaid]"
  - "I ain't like reading it word for word. I just picked at it."

- One time mailings are not sufficient to educate consumers about major program changes
  - Partnering and/or educating community organizations can reinforce messages to consumers
- It is important to make clear that mailed materials matter
  - "This is not a bill" may be translated to "not important"
- Targeted and more streamlined messages are more effective than general ones
  - "And then they have to give you the Spanish version too"

# Interpreting Comparative Information & Literacy

<u>Quality Indicators</u>	Health Ease	Staywell	United Healthcare	Universal Health Care
Prevention Percent of Children Receiving Immunizations	63%	63%	70%	54%
Plan Satisfaction Percent of Members That Decide to Stay in Health Plan	93%	94%	93%	87%

- 1. Which plan has the highest rate of immunizations among children?
- 2. Which plan has the lowest member satisfaction levels?
- 3. Overall, which plan has the worst quality?

### Quality Comparison Comprehension & Literacy



Inadequate Literacy Adequate Literacy

# Plan Benefits & Literacy

#### OW TO USE THIS CHART:

FIND THE HEALTH PLANS MADE FOR YOU:

If you are in the Children and Families group, look here. If you are in the Aged or Disabled group, look below. If you need help, call a Choice Counselor: 1-866-454-3959; TDD 1-866-467-4970.



FIND THE SERVICES THAT YOU AND YOUR FAMILY NEED:

Look at each health plan to see what it covers and how much you may have to pay for services.

#### Children 20 Years and Younger and Pregnant Women DO NOT Have Copays or Plan Limits. Copays and Plan Limits ONLY Apply to Adults. Rev. 5/07

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HEALTH PLANS	First Coast	Advantage	Universal Health Care		Access Health Solutions			hEase	Staywell		UnitedHealthcare		Children's Medical Services													
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ENROLL – Call or Visit a Choice Counselor or Mail-In a Medicaid Reform enrollment form

PRIOR AUTHORIZATION, OTHER LIMITS, OR EXCEPTIONS MAY APPLY, YOUR PLAN WILL GIVE YOU DETAILS ONCE YOU ARE ENROLLED. COPAYS AND PLAN LIMITS DO NOT APPLY TO CHILDREN AND PREGNANT WOMEN

SAME - SAME LIMITS AS WITH MEDICAID FEE FOR SERVICE PROGRAM

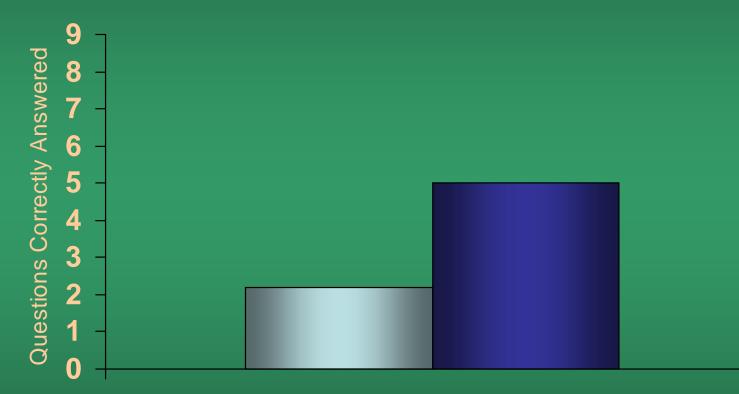
\* LIMITS DO NOT APPLY TO CHEMOTHERAPY OR HIWADS DRUGS \*\* LIMITS DO NOT APPLY TO ORTHOTICS AND PROSTHETICS OVER \$3,000 AND MOTORIZED WHEELCHAIRS

\* IF ADDITIONAL SERVICES ARE NEEDED THEY MUST BE PRIOR AUTHORIZED

To get help, call the toll-free Helpline: 1-866-454-3959; TDD 1-866-467-4970.

Beneficiaries with disabilities can receive additional services from the Choice Counselor upon request at no charge. These services include, but are not limited to, real-time captioning, sign language interpreters, Braille, large print, CD-ROMs, and audiotapes. To receive these services, call 1-868–647-3969, TDD 1-868–467–4900; e-mail checktotut@acs-inc.com; fax at 1-650-442-1086; or mail Florida Medicaid, P.O.Box 5197, Tallshassee, Florida 32314-5197

### Plan Benefit Comparison & Literacy



**Comprehension of Health Plan Differences** 

Inadequate Literacy Adequate Literacy

# 1. "Less is More" When Presenting Information

Those with low numeracy skills understand more when...

- There are fewer quality indicators
- Information is ordered so that the most important is listed first
- A higher score is a better score

Peters et al. "Less is More in Presenting Quality Information to Consumers" MCR&R, 2007

- 2. Approaches to improve comprehension can differ for those with high and low numeracy
  - Providing a framework to compare PPO and HSA plans, helped higher numerate but not lower numerate

Greene et al. "Comprehension and choices of a consumer-driven health plan" In Preparation.

- 3. All materials need to be accessible to low literacy/numeracy readers (not just the brochure)
- 4. Those with higher levels of patient activation (skills, confidence & knowledge for managing health) are more confident & able to make health plan choices

Greene & Hibbard. AARP 2005 & Hibbard et al MCR&R In Press

# Programs are Complex

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e-energency Transportation		No best		the last	\$1.195	August .		Au India		No. or other	40	Scint?																															
Calification Constraints			83		81		Sec. and		Sec. 1		10-10-10	\$122/w																															
EXTRA SERVICES contact the plan for more details	Oterational Development Develo				per household per Askall Central - Ex	unindes Filinge	Over the Counter Planmage - 528 (or Invasion) an invalid Add Conference - Exercit Resp: Comp Construct Unserbat Plang - Exercit Construct Plang - Exercities Congression - Routine for Values under and year		Over the Counter Pharmany - 121 per focustoid per reprili Adult Destain - Exerca - Chemings - Talaya - Extinctions - Rings		This part is index to receive all service instances, developments, between in environm conditions They alongs may also even																																
IOR AUT-ORIENTON, OTHER LIMITS, OR PRESING PURI LIMITS, DR NOT APPLY TO WE + INAIE LIMITS AS INTO SECOND TO NITS DO NOT APPLY TO DIALIOTHARMY LIMITS DO NOT APPLY TO DIALIOTHARMY	DHILDHEN NIG P	APPLY, YOUR PLA	ROLL - Cal				Terreformier a	To get help, o	call the toll-f	free Helpline		Countailor und	n manual at no	charge Then																													

Duval County Reform Health Plans for <b>Adults</b> See Reverse Side For <b>Children</b> , and <b>Pregnant Women</b> ————————————————————————————————————														
	Health 866-611		First Coast Advantage 866-270-2422		Advantage Staywell		United Healthcare 800-940-1506		Healt	rersal h Care 10-4842	Access Health Solutions 866-291-6171			
What You Pay When Getting Health Services	\$0		\$0		3	0	\$3 Hospita	Hospital stay (all) (mental health only) (S Hospital stay (all) (S Hospital stay (all)) (S Home health visit)		1     Mental heakh visit     \$3     Gim       2     Mental heakh visit     \$5     Mental       3     Hoppial stay     \$1     Hoppial stay     \$1       (mental heakh visit     \$2     Home sheakh visit     \$2     Home sheakh visit       \$3     Outpatient hoppial     \$3     Outpatient hoppial     \$3     Outpatient hoppial       \$1     Lab/s-ray     \$1     Non     \$1     Non       \$1     Lob/s-ray     \$1     Non     Tarapotation     Tarapotation       \$2     Vision services     \$2     \$2     Non		ay \$3 Hospital stay(all) alth only) \$2 Home health visit \$3 Outpatient hospital \$1 Lab/x-ray \$1 Non-emergency Transpotation \$2 Vision services		health visit l stay (all) ealth visit ent hospital ay ergency otation ervices
	\$1,500/yr	Outpatient	\$1.500/vr	Outpatient	9 scripts/ month <sup>b</sup> \$1.500/vr	Prescriptions Outpatient	\$100/yr	DME <sup>*</sup> Prescriptions Therapy Outpatient	\$1,500/vr	Outpatient	\$1,500/yr	Outpatient		
Plan Limits	\$1,500/yr	hospital	\$1,500/yr	hospital		hospital	31,500/yr	hospital	\$1,500/yr	hospital	\$1,500/yr	hospital		
On What Services	24 visits/yr	Home health	24 visits/yr	Home health	24 visits/yr	Home health	15 visits/yr	Home health	24 visits/yr	Home health	60 lifetime visits	Home		
are Covered	l visit/dav	Doctor	l visit/day	Doctor	l visit/day	Doctor	l visit/dav		l visit/dav	Doctor	l visit/day	Doctor		
	45 days/yr	Hospital	45 days/yr	Hospital	45 days/yr	Hospital	45 days/yr	Hospital	45 days/yr	Hospital	45 days/yr	Hospital		
	2 pair/yr	Glasses	2 pair/yr	Glasses	2 pair/yr	Glasses	2 pair/yr	Glasses	2 pair/yr	Glasses	2 pair/yr	Glasses		
	l device/yr	Hearing	l device/yr	Hearing	l device/yr	Hearing	l device/yr	Hearing	l device/yr	Hearing	l device/yr	Hearing		
<b>Extra Services</b> Covered by the Health Plan	Adult Dental Deep cleanings, exams, x-rays, fillings and extractions				Adult Dental Deep cleanings, exams, x-rays, fillings and extractions.		Adult Dental Routine cleanings, exams, x-rays, fillings and extractions							
	Over the Co Pharmacy \$25 per hour month				Over the Counter Pharmacy \$25 per household per month		Over the Counter Pharmacy \$25 per household per month		Over the Counter Pharmacy \$10 per household per month					

### What We Know

• Simplifying complex information may not be sufficient to improve comprehension

# Conclusion

For the success of new Medicaid programs that rely on informed decision-making, it will be important to:

- Test ways to get consumers to pay attention to Medicaid materials
- Test presentation of information for those with low literacy & numeracy skills
- (When possible) develop less complex programs

